|  |  |
| --- | --- |
| 1. **Proposed role in the project:** |  |
| 1. **Staff of (name of company):** | ECO Consult GmBh & Co KG |
| 1. **Surname:** | Adesubokan |
| 1. **First and middle name:** | Solomon Niyi |
| 1. **Date of Birth:** | 12th November 1983 |
| 1. **Nationality:** | Nigerian |
| 1. **Place of residence:** | 110 Amoo Street Orile-Agege Lagos state |
| 1. **Marital Status:** | Married |
| 1. **Formal education:** | Tertiary |

|  |  |
| --- | --- |
| **Institution [Dates: from month/year - to month/year].** | **Grade obtained:** |
| Lagos State Polytechnic Institute (April 2006 to September 2010 | Higher National Diploma in Agricultural Engineering |
| Business School Netherlands (September 2020 – October 2022 | MBA. Food Security |
|  |  |

1. **Languages:** Underline mother tongue Scale: 1 - 5 (1 - excellent; 5 - basic)

|  |  |  |  |
| --- | --- | --- | --- |
| **Language** | **Reading** | **Speak to** | **Writing** |
| English | 1 | 1 | 1 |
|  |  |  |  |
|  |  |  |  |

1. **Membership in professional societies:**

* **Corp** **Member of International Society of Food Engineering (ISFE)**
* **Professional Member of Nigerian Institute of Agricultural Engineers (NIAE)**
* **Registered Member of Council for the Regulation of Engineering in Nigeria (COREN) orate Member of the Nigerian Society of Engineers (NSE)**

1. **Other skills:** (For example, computer literacy, etc...) **Computing skills Microsoft office Packages | database creation and web designing] | Efficient in Digital Data Input |Record keeping | Software Engineering**
2. **Current position: Technical Lead: Food Security and Agriculture Production Systems.**
3. **Years with the firm: 5 years**
4. **Important specialities: (in relation to the project)**

**COURSES (COMPLETED): UNFAO** | Food loss Analysis **2022 UNFAO;** Trade, Food Security & Nutrition **2022; ILO** | Livelihood, Employment & Inclusion for Vulnerable Groups **2022; USAID -** WASH Strengthening **2021; UKAID** Open Data Management in Agriculture, Nutrition & Land **2018; The Post-Harvest Education Foundation USA** | Post-Harvest Technology 2017; **FAO** | Remotely Sensed Information for Crop Monitoring and Food Security **[Ongoing]: ALx** | Software Engineering **[2023]**

**Technical Skills: Food security (IPC) Food Loss Analysis Agribusiness; Value-chain | Markets | Trade Nutrition and Gender Market Assessment & Analysis; Impact Assessment of Large-Scale Food Security Projects Policy, Strategy & Advice Development. Knowledge Advisory Leadership Partnership Building & Outreach Monitoring & Evaluation Reporting Managerial Functions Climate Farming Advisory Sustainable Food Systems**

**Skills: Project Management / |Budget management | organization | Time Management | multi-Tasking| Inter-personal Ability| Team-spirit / Presentation Skills Excellent Verbal-Communicator [both written and presentational] Mediator [Conflict management Control, Resilience and Pro-activeness]**

1. **Specific experience in the region:**

|  |  |
| --- | --- |
| **Country** | **Dates [from month/year - to month/year].** |
| Nigeria | July 2011 – August 2023 **(12 Years)** |
|  |  |

1. **Professional experience:**

| **Dates [from - to]** | **Country** | **Company** | **Position** | **Description** |
| --- | --- | --- | --- | --- |
| Month/Year (Working days) |  |  |  | Project title  Detailed description of assigned tasks  Donors |
| July 2023 to present | Nigeria | JMSF AGRIBUSINESS Limited  Ref. Richard Ogundele / CEO JMSF Agribusiness Ltd.  +234 803 309 6092  E-m: richard.ogundele@  jmsfagribusiness.com  HEIFER INTERNATIONAL | Value Chain Analyst | **Tomato Post-Harvest Value Addition Innovation and Technology Opportunities Suitable for Small Holder Farmers in Nigeria | Heifer International**  Collaborated with the management team of JMSF. Agribusiness to fine-tune and finalize project objectives. • Conducted extensive fieldwork as a dedicated field agent, collecting data to investigate postharvest losses in the tomato value chain. • Engaged with SMEs, farmers, traders, wholesalers, processors, research institutes, and officials of aggregation centres to gather valuable insights and feedback. • Provided crucial support in data analysis to draw actionable conclusions and recommendations. • Designed and developed comprehensive business models for socio-economic empowerment, aimed at creating SME businesses and benefiting youths and women. |
| April 2023 | Nigeria | JMSF AGRIBUSINESS Limited | GreenPort Nigeria Impact Cluster | Seed2Feed Foundation Netherlands | Agricultural Data Analyst | **GreenPort Nigeria Impact Cluster | Seed2Feed Foundation Netherlands**   * Acted as a consultant field agent for the GreenPort Nigeria project, contributing to data collection efforts. * Played a pivotal role in empowering the next generation of horticulturists and promoting inclusive, sustainable agriculture in Nigeria * Facilitated training for local farmers in cutting-edge techniques and technologies, fostering food sovereignty and sustainable income sources * Leveraged expertise and technology to develop a self-sustainable greenhouse horticulture sector in Nigeria, with a focus on locally grown crops * Advocated for a more sustainable and secure food system, with an emphasis on empowering local farmers and building a brighter future for generations to come |
| 2021 to present | Nigeria | JMSF AGRIBUSINESS Limited Horti- Nigeria IFDC | TECHNICAL LEAD: FOOD SECURITY AND AGRICULTURE PRODUCTION SYSTEMS | **Horti- Nigeria IFDC**  The HortiNigeria program (2021-2025), funded by the Embassy of the Kingdom of the Netherlands (EKN) in Nigeria, aims to facilitate the development of a sustainable and inclusive horticulture sector that contributes to food and nutrition security in Nigeria.   * Partnered to build a high performing team for multiplying Horti-Nigeria’s reach, portfolio size, agricultural food production and reducing hunger and under-nutrition through innovation and scalable programme approaches. * Provided thought leadership on nutrition and food security policy leading or co-authoring policy analysis and reports. * Developed optimal Agro-production systems plans to incorporate market development, food security, nutrition that will maximize impact, yields and profit * Actively contributed to the development of the Horti-Nigeria movement by supporting its formation and leading the formation and development of target commodities, locations and value-chain players. * Led the organization’s policy and advocacy agenda on food security and nutrition, guiding and profiling the organization’s ambitious agenda by influencing JMSF and the IFDC on nutrition and food security. |
| 2020 | Nigeria | JMSF AGRIBUSINESS Limited | Danish Embassy |  | **FOOD LOSS INITIATIVE PROJECT | Danish Embassy Nigeria**  The project aims to analyse current market balance issues for targeted products [cassava, yam, tomatoes/pepper and Dairy milk] by investigating their value-chains in selected areas.   * Identified causes, activities leading to food losses in Nigeria * Analysed losses in quantitative and financial terms * Examined Price Prediction with reference to product supply * Identified business opportunities for viably reducing food losses. * Compiled and evaluated investment and operating models for projected potential opportunities. |
| 2020 | Nigeria | World Bank |JMSF Agribusiness | Market research analyst | **JMSF Agribusiness/World-Bank | Transforming Agribusiness for Inclusive Recovery, Jobs Creation and Poverty Reduction:**   * Provided leadership and solution-driven expertise, while driving statutory reporting and compliance. * Provided cognate expertise in agro-value chain (rice, poultry, cashew, cassava) analysis, while illuminating agri-business case-studies, research, reviews, SWOT analysis and report generation for successful agribusinesses in Nigeria. * Collaborated with businesses, vendors and company executives to develop, test and suggest technologies and architecture necessary to deliver a more effective business solutions, while enhancing procurement. * Utilized spreadsheets and statistics to analysed significant patterns within clients' customer bases * Presented the results of complex analysis in easily understandable Excel, word and PowerPoint documents, allowing clients to quickly engage with the findings. * Wrote customized profiles from in-depth business interviews to succinctly and effectively tell each interviewee's story. * Generated factually-supported recommendations for clients, highlighting promising areas for growth. |
| 2017 |  | The Post-harvest Foundation USA.  Lisa Kitinoja / founder of the Foundation. Oregon USA  E-m: [kitonoja@hotmail.com](mailto:kitonoja@hotmail.com)  916 708 7218 | POST-HARVEST LOSS | **The Post-harvest Foundation USA | REDUCING VEGETABLES LOSSES USING PLASTIC CRATES IN NIGERIA**   * Provided postharvest research, report, advice and technical services in support of the PEF whitepaper on the use of plastic crates for reducing vegetable/tomato losses in Nigeria. * Field research and pilot-scale testing of plastic crates for reducing post-harvest losses * Impact assessment and analysis reports on the use of plastic crates for the preservation of vegetables commodities and products * Measurement of accessibility and acceptability of the plastic crates as a measure for trading, storage and logistical means of containment for vegetable products |
| 2016 - 2018 | Nigeria | FineWorth Farms | Farm manager | **Fine-Worth Farms is an integrated farm** in Osun experiencing reduced yields, loss of customers and capital, Solomon increased profits by 150% and overall crop yields by more than 94%, monitored, managed business capital creatively and analysed farm financials inputs and outputs equalling over 68 million naira with a customer retention rate of 80%.   * Increased overall Crop Yield by 94% * Implemented Farm to Table delivery options for customers and doubling profit margins. * Planned and managed all planting, cultivating, fertilization, irrigation, spraying and harvesting field operations. * Provided excellent customer service with a willingness to listen to client concerns and making changes as needed. * Monitored, managed business capital creatively and analysed farm financials inputs and outputs equalling over #68 million naira. * Strong business sense; understanding the impacts of decisions on project budgets * Utilized cost management programs to achieve per head (Cattle, Poultry, nd Pigs) and per acre (crops) income goals. * Utilized Spreadsheet Programs to track farm production data, seed, customers and input pricing * Coordinated with farm staff to organize farm task in an efficient and timely manner * Supervised and instructed employees to complete daily operational tasks, complete successful production cycles of various crops and farm animals inclusive of maintenance and repairs of farm equipment. * Executed field and harvest schedules for efficient use of equipment, to improve overall crop production. * Recruitment and training of new workers and staff * Project management, evaluation and monitoring |
| 2011-2013 | Nigeria | Forestry Intern. Forestry Research Institute of Nigeria Ibadan | Forestry Intern | * Assisted in the development of forest management plans for a 10,000- acre forest in Ibadan Oyo state Nigeria. * Conducted field surveys to assess forest health, tree species diversity, and tree growth rates. * Used GIS software to analyse forest data and create maps for forest management planning. * Participated in stakeholder engagement activities with local communities, government agencies, and NGOs. |

1. **Other relevant information: (e.g. Publications)**