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| --- | --- |
| 1. **Proposed role in the project:**
 |  |
| 1. **Staff of (name of company):**
 | ECO Consult GmBh & Co KG |
| 1. **Surname:**
 | Adesubokan |
| 1. **First and middle name:**
 | Solomon Niyi |
| 1. **Date of Birth:**
 | 12th November 1983 |
| 1. **Nationality:**
 | Nigerian |
| 1. **Place of residence:**
 | 110 Amoo Street Orile-Agege Lagos state |
| 1. **Marital Status:**
 | Married  |
| 1. **Formal education:**
 | Tertiary |

|  |  |
| --- | --- |
| **Institution [Dates: from month/year - to month/year].** | **Grade obtained:** |
| Lagos State Polytechnic Institute (April 2006 to September 2010 | Higher National Diploma in Agricultural Engineering |
| Business School Netherlands (September 2020 – October 2022 | MBA. Food Security  |
|  |  |

1. **Languages:** Underline mother tongue Scale: 1 - 5 (1 - excellent; 5 - basic)

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| --- | --- | --- | --- |
| **Language** | **Reading** | **Speak to** | **Writing** |
| English | 1 | 1 | 1 |
|  |  |  |  |
|  |  |  |  |

1. **Membership in professional societies:**
* **Corp** **Member of International Society of Food Engineering (ISFE)**
* **Professional Member of Nigerian Institute of Agricultural Engineers (NIAE)**
* **Registered Member of Council for the Regulation of Engineering in Nigeria (COREN) orate Member of the Nigerian Society of Engineers (NSE)**
1. **Other skills:** (For example, computer literacy, etc...) **Computing skills Microsoft office Packages | database creation and web designing] | Efficient in Digital Data Input |Record keeping | Software Engineering**
2. **Current position: Technical Lead: Food Security and Agriculture Production Systems.**
3. **Years with the firm: 5 years**
4. **Important specialities: (in relation to the project)**

**COURSES (COMPLETED): UNFAO** | Food loss Analysis **2022 UNFAO;** Trade, Food Security & Nutrition **2022; ILO** | Livelihood, Employment & Inclusion for Vulnerable Groups **2022; USAID -** WASH Strengthening **2021; UKAID** Open Data Management in Agriculture, Nutrition & Land **2018; The Post-Harvest Education Foundation USA** | Post-Harvest Technology 2017; **FAO** | Remotely Sensed Information for Crop Monitoring and Food Security **[Ongoing]: ALx** | Software Engineering **[2023]**

**Technical Skills: Food security (IPC) Food Loss Analysis Agribusiness; Value-chain | Markets | Trade Nutrition and Gender Market Assessment & Analysis; Impact Assessment of Large-Scale Food Security Projects Policy, Strategy & Advice Development. Knowledge Advisory Leadership Partnership Building & Outreach Monitoring & Evaluation Reporting Managerial Functions Climate Farming Advisory Sustainable Food Systems**

**Skills: Project Management / |Budget management | organization | Time Management | multi-Tasking| Inter-personal Ability| Team-spirit / Presentation Skills Excellent Verbal-Communicator [both written and presentational] Mediator [Conflict management Control, Resilience and Pro-activeness]**

1. **Specific experience in the region:**

|  |  |
| --- | --- |
| **Country** | **Dates [from month/year - to month/year].** |
| Nigeria | July 2011 – August 2023 **(12 Years)** |
|  |  |

1. **Professional experience:**

| **Dates [from - to]** | **Country** | **Company** | **Position** | **Description** |
| --- | --- | --- | --- | --- |
| Month/Year (Working days) |  |  |  | Project title Detailed description of assigned tasksDonors |
| July 2023 to present | Nigeria | JMSF AGRIBUSINESS Limited Ref. Richard Ogundele / CEO JMSF Agribusiness Ltd. +234 803 309 6092 E-m: richard.ogundele@ jmsfagribusiness.com HEIFER INTERNATIONAL | Value Chain Analyst | **Tomato Post-Harvest Value Addition Innovation and Technology Opportunities Suitable for Small Holder Farmers in Nigeria | Heifer International** Collaborated with the management team of JMSF. Agribusiness to fine-tune and finalize project objectives.• Conducted extensive fieldwork as a dedicated field agent, collecting data to investigate postharvest losses in the tomato value chain.• Engaged with SMEs, farmers, traders, wholesalers, processors, research institutes, and officials of aggregation centres to gather valuable insights and feedback.• Provided crucial support in data analysis to draw actionable conclusions and recommendations.• Designed and developed comprehensive business models for socio-economic empowerment, aimed at creating SME businesses and benefiting youths and women. |
| April 2023 | Nigeria | JMSF AGRIBUSINESS Limited | GreenPort Nigeria Impact Cluster | Seed2Feed Foundation Netherlands | Agricultural Data Analyst |  **GreenPort Nigeria Impact Cluster | Seed2Feed Foundation Netherlands*** Acted as a consultant field agent for the GreenPort Nigeria project, contributing to data collection efforts.
* Played a pivotal role in empowering the next generation of horticulturists and promoting inclusive, sustainable agriculture in Nigeria
* Facilitated training for local farmers in cutting-edge techniques and technologies, fostering food sovereigntyand sustainable income sources
* Leveraged expertise and technology to develop a self-sustainable greenhouse horticulture sector in Nigeria, with a focus on locally grown crops
* Advocated for a more sustainable and secure food system,with an emphasis on empowering local farmers and buildinga brighter future for generations to come
 |
| 2021 to present | Nigeria | JMSF AGRIBUSINESS Limited Horti- Nigeria IFDC | TECHNICAL LEAD: FOOD SECURITY AND AGRICULTURE PRODUCTION SYSTEMS  | **Horti- Nigeria IFDC**The HortiNigeria program (2021-2025), funded by the Embassy of the Kingdom of the Netherlands (EKN) in Nigeria, aims to facilitate the development of a sustainable and inclusive horticulture sector that contributes to food and nutrition security in Nigeria.* Partnered to build a high performing team for multiplying Horti-Nigeria’s reach, portfolio size, agricultural food production and reducing hunger and under-nutrition through innovation and scalable programme approaches.
* Provided thought leadership on nutrition and food security policy leading or co-authoring policy analysis and reports.
* Developed optimal Agro-production systems plans to incorporate market development, food security, nutrition that will maximize impact, yields and profit
* Actively contributed to the development of the Horti-Nigeria movement by supporting its formation and leading the formation and development of target commodities, locations and value-chain players.
* Led the organization’s policy and advocacy agenda on food security and nutrition, guiding and profiling the organization’s ambitious agenda by influencing JMSF and the IFDC on nutrition and food security.
 |
| 2020 | Nigeria | JMSF AGRIBUSINESS Limited | Danish Embassy |  | **FOOD LOSS INITIATIVE PROJECT | Danish Embassy Nigeria**The project aims to analyse current market balance issues for targeted products [cassava, yam, tomatoes/pepper and Dairy milk] by investigating their value-chains in selected areas.* Identified causes, activities leading to food losses in Nigeria
* Analysed losses in quantitative and financial terms
* Examined Price Prediction with reference to product supply
* Identified business opportunities for viably reducing food losses.
* Compiled and evaluated investment and operating models for projected potential opportunities.
 |
| 2020 | Nigeria | World Bank |JMSF Agribusiness | Market research analyst | **JMSF Agribusiness/World-Bank | Transforming Agribusiness for Inclusive Recovery, Jobs Creation and Poverty Reduction:*** Provided leadership and solution-driven expertise, while driving statutory reporting and compliance.
* Provided cognate expertise in agro-value chain (rice, poultry, cashew, cassava) analysis, while illuminating agri-business case-studies, research, reviews, SWOT analysis and report generation for successful agribusinesses in Nigeria.
* Collaborated with businesses, vendors and company executives to develop, test and suggest technologies and architecture necessary to deliver a more effective business solutions, while enhancing procurement.
* Utilized spreadsheets and statistics to analysed significant patterns within clients' customer bases
* Presented the results of complex analysis in easily understandable Excel, word and PowerPoint documents, allowing clients to quickly engage with the findings.
* Wrote customized profiles from in-depth business interviews to succinctly and effectively tell each interviewee's story.
* Generated factually-supported recommendations for clients, highlighting promising areas for growth.
 |
| 2017 |  | The Post-harvest Foundation USA.Lisa Kitinoja / founder of the Foundation. Oregon USAE-m: kitonoja@hotmail.com 916 708 7218 | POST-HARVEST LOSS |  **The Post-harvest Foundation USA | REDUCING VEGETABLES LOSSES USING PLASTIC CRATES IN NIGERIA*** Provided postharvest research, report, advice and technical services in support of the PEF whitepaper on the use of plastic crates for reducing vegetable/tomato losses in Nigeria.
* Field research and pilot-scale testing of plastic crates for reducing post-harvest losses
* Impact assessment and analysis reports on the use of plastic crates for the preservation of vegetables commodities and products
* Measurement of accessibility and acceptability of the plastic crates as a measure for trading, storage and logistical means of containment for vegetable products
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| 2016 - 2018 | Nigeria | FineWorth Farms | Farm manager | **Fine-Worth Farms is an integrated farm** in Osun experiencing reduced yields, loss of customers and capital, Solomon increased profits by 150% and overall crop yields by more than 94%, monitored, managed business capital creatively and analysed farm financials inputs and outputs equalling over 68 million naira with a customer retention rate of 80%.* Increased overall Crop Yield by 94%
* Implemented Farm to Table delivery options for customers and doubling profit margins.
* Planned and managed all planting, cultivating, fertilization, irrigation, spraying and harvesting field operations.
* Provided excellent customer service with a willingness to listen to client concerns and making changes as needed.
* Monitored, managed business capital creatively and analysed farm financials inputs and outputs equalling over #68 million naira.
* Strong business sense; understanding the impacts of decisions on project budgets
* Utilized cost management programs to achieve per head (Cattle, Poultry, nd Pigs) and per acre (crops) income goals.
* Utilized Spreadsheet Programs to track farm production data, seed, customers and input pricing
* Coordinated with farm staff to organize farm task in an efficient and timely manner
* Supervised and instructed employees to complete daily operational tasks, complete successful production cycles of various crops and farm animals inclusive of maintenance and repairs of farm equipment.
* Executed field and harvest schedules for efficient use of equipment, to improve overall crop production.
* Recruitment and training of new workers and staff
* Project management, evaluation and monitoring
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| 2011-2013 | Nigeria | Forestry Intern. Forestry Research Institute of Nigeria Ibadan | Forestry Intern | * Assisted in the development of forest management plans for a 10,000- acre forest in Ibadan Oyo state Nigeria.
* Conducted field surveys to assess forest health, tree species diversity, and tree growth rates.
* Used GIS software to analyse forest data and create maps for forest management planning.
* Participated in stakeholder engagement activities with local communities, government agencies, and NGOs.
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1. **Other relevant information: (e.g. Publications)**